



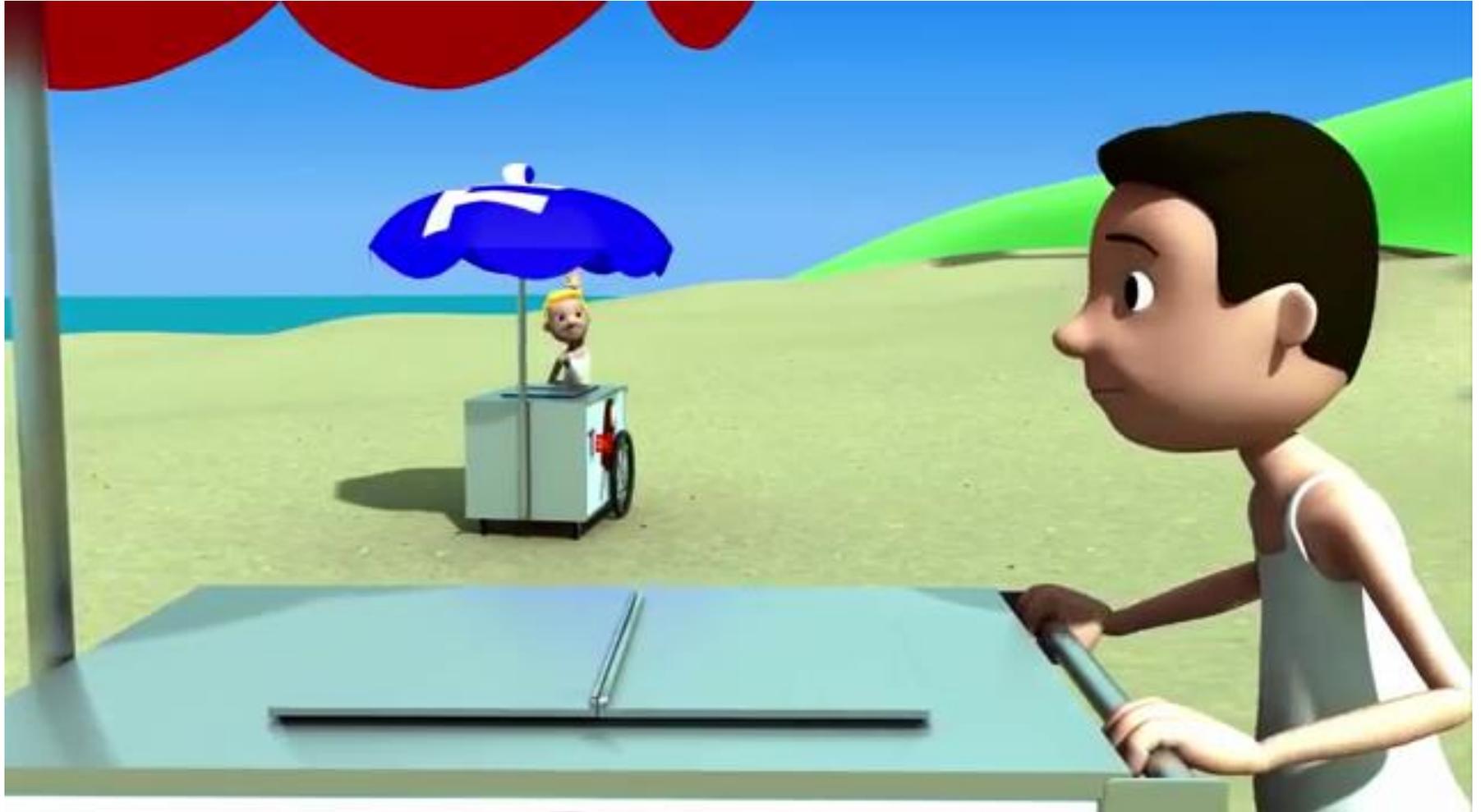
# 15-382 COLLECTIVE INTELLIGENCE – S18

## LECTURE 26: GAME THEORY 1

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# ICE-CREAM WARS

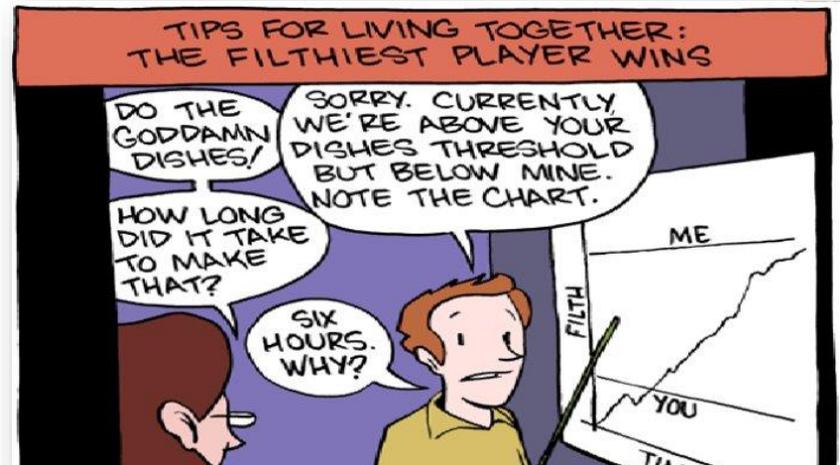


[http://youtu.be/jlLgxeNBK\\_8](http://youtu.be/jlLgxeNBK_8)

# GAME THEORY

- Game theory is the formal study of conflict and cooperation in (rational) multi-agent systems
- Decision-making where several players must make choices that potentially affect the interests of other players: **the effect of the actions of several agents are interdependent** (and agents are aware of it)
- Example: Auctioning!

*Psychology:*  
Theory of social situations



# ELEMENTS OF A GAME

- The **players**: how many players are there? Does nature/chance play a role? Players are assumed to be rational



- A complete description of what the players can do: **the set of all possible actions.**



# ELEMENTS OF A GAME

- A description of the **payoff / consequences** for each player for every possible combination of actions chosen by all players playing the game.



## Champions League: Atletico Madrid knock out Bayern Munich on away goal rule

▼ EUROPEAN 2015/16 MATCHDAY SUMMARIES

Bayern Munich are out of the Champions League despite a 2-1 win in their home semifinal against Atletico Madrid. The tie ended 2-2 on aggregate, but only the Spaniards scored away from home. Bitter for Bayern.



Bayern Munich 2-1 (2-2) Atletico Madrid  
(Alonso 31', Lewandowski 74' - Griezmann 54')

They won the battle and lost the war - albeit in thrilling fashion.

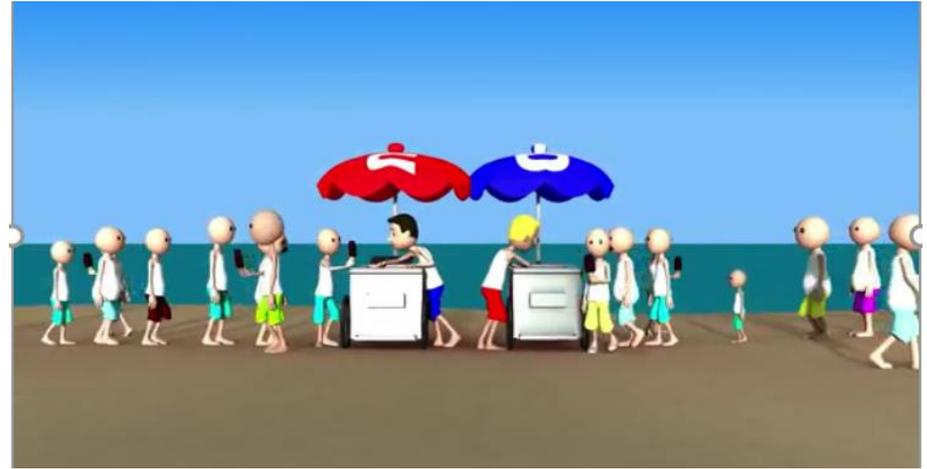
- A description of all **players' preferences over payoffs**



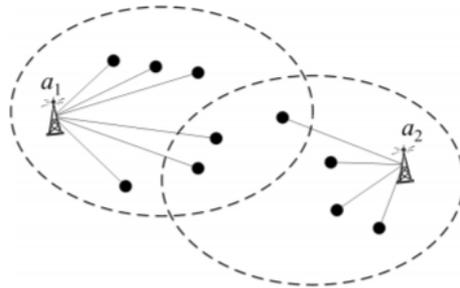
Utility function for each player

# AGENT VS. MECHANISM DESIGN

- **Agent strategy design:**  
Game theory can be used to compute the expected utility for each decision, and use this to determine the **best strategy** (and its expected return) against a rational player



**Strategy  $\equiv$  Policy**



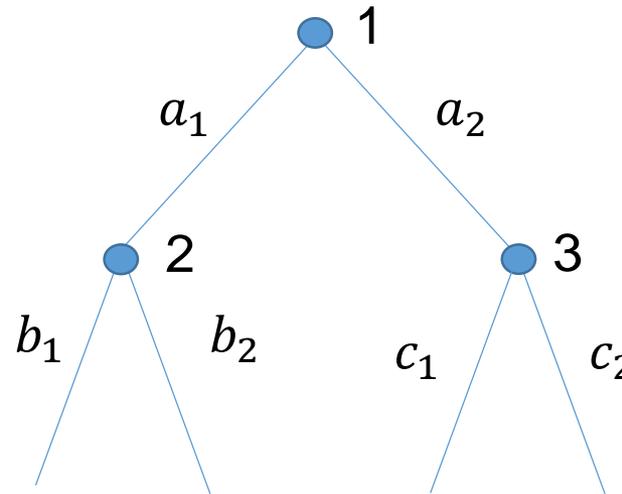
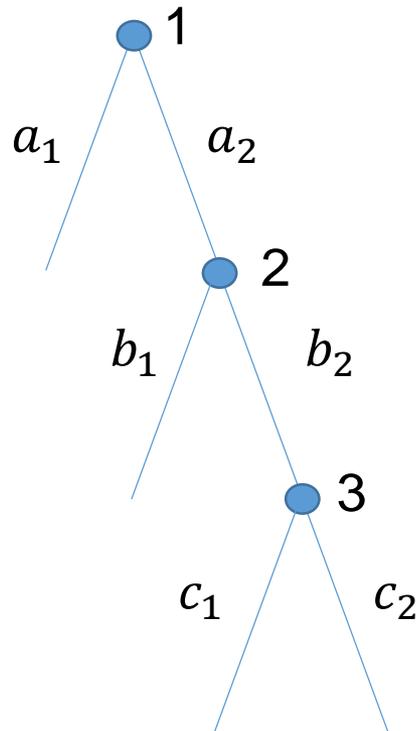
- **System-level mechanism design:** Define the rules of the game, such that the **collective utility of the agents is maximized** when each agent strategy is designed to maximize its *own utility* according to ASD

# MAKING DECISIONS: BASIC DEFINITIONS

- Decision-making can involve choosing:
  - one single action or
  - a sequence of actions
- Action outcomes can be certain or subject to uncertainty
- A set  $A$  of alternative actions to choose from is given, it can be either discrete or continuous
- **Payoff (for a single agent):** function  $\pi: A \rightarrow \mathbb{R}$  that associates a numerical value with every action in  $A$
- **Optimal action**  $a^*$  (for a single agent scenario):  $\pi(a^*) \geq \pi(a) \quad \forall a \in A$
- **Payoff (for a multi-agent scenario):** The payoff of the action  $a$  for agent  $i$  depends on the actions of the other players!  $\pi: A^n \rightarrow \mathbb{R}$
- **Strategy:** rule for choosing an action at every point a decision might have to be made (depending or not on the other agents)
- The strategy defines the **behavior** of an agent
- The observed behavior of an agent following a given strategy is the **outcome of the strategy**

# PURE VS. RANDOMIZED STRATEGIES

- **Pure strategy:** a strategy in which there is *no randomization*, one specific action is selected with certainty at each decision node
- All possible pure strategies define the pure strategy set  $S$
- A **decision tree** can be used to represent a *sequence of decisions*

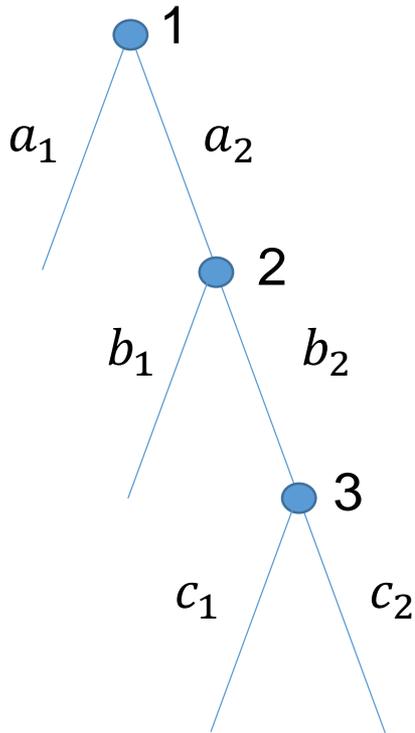


$$A_1 = \{a_1, a_2\}, \quad A_2 = \{b_1, b_2\}, \quad A_3 = \{c_1, c_2\}$$

- Three action sets (actions may be the same), that result in the pure strategy set:  $S = \{a_1b_1c_1, a_1b_1c_2, a_1b_2c_1, a_1b_2c_2, a_2b_1c_1, a_2b_1c_2, a_2b_2c_1, a_2b_2c_2\}$

# PURE VS. RANDOMIZED STRATEGIES

- In a game, we may observe only a subset of the possible *outcomes* of a strategy, depending on starting conditions and strategies from other agents



- Strategies that give the same outcome lead to the same payoff
- *Reduced strategy set*: the set formed by all pure strategies that lead to indistinguishable outcomes
- Let the pure strategy set be  $\{a_1, a_2\}$ , the behavior specifies using  $a_1$  with probability  $p$ , and  $a_2$  with probability  $p - 1$
- A **mixed strategy**  $\beta$  specifies the probability  $p(s)$  with which each of the pure strategies  $s \in S$  are used

- **Payoff** for using  $\beta$  (for a single agent):  $\pi(\beta) = \sum_{a \in A} p(a)\pi(a)$
- Payoff in an *uncertain world*:  $\pi(\beta|x) = \sum_{a \in A} p(a)\pi(a|x)$ ,  $x$  is the state

# STRATEGIES (POLICIES)

- **Strategy**: tells a player what to do for every possible situation throughout the game (complete algorithm for playing the game). It can be *deterministic* or *stochastic*
- **Strategy set**: what strategies are available for the players to play. The set can be *finite* or *infinite* (e.g., beach war game)
- **Strategy profile**: a set of strategies for all players which fully specifies all actions in a game. **A strategy profile must include one and only one strategy for every player**
- **Pure strategy**: one specific element from the strategy set, a single strategy which is played 100% of the time (*deterministic*)
- **Mixed strategy**: assignment of a probability to each pure strategy. Pure strategy  $\equiv$  degenerate case of a mixed strategy (*stochastic*)

# INFORMATION

- **Complete information game:** Utility functions, payoffs, strategies and “types” of players are *common knowledge*
- **Incomplete information game:** Players may not possess full information about their opponents (e.g., in auctions, each player knows its utility but not that of the other players). “Parameters” of the game are not fully known
- **Perfect information game:** Each player, when making any decision, is perfectly informed of all the events that have previously occurred (e.g., chess) **[Full observability]**
- **Imperfect information game:** Not all information is accessible to the player (e.g., poker, prisoner’s dilemma) **[Partial observability]**

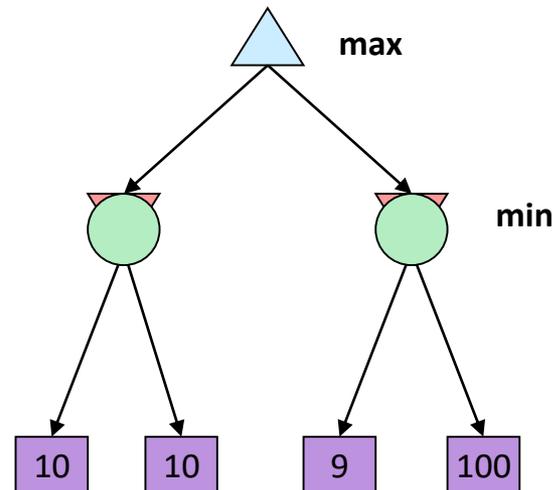
# TURN-TAKING VS. SIMULTANEOUS MOVES

- **Static games**
- All players take actions “simultaneously”
- → Imperfect information games
- Complete information
- Single-move games



*Morra*

- **Dynamic games**
- Turn-taking games
- Fully observable  $\leftrightarrow$   
Perfect Information Games
- Complete Information
- Repeated moves



# (STRATEGIC-) NORMAL-FORM GAME

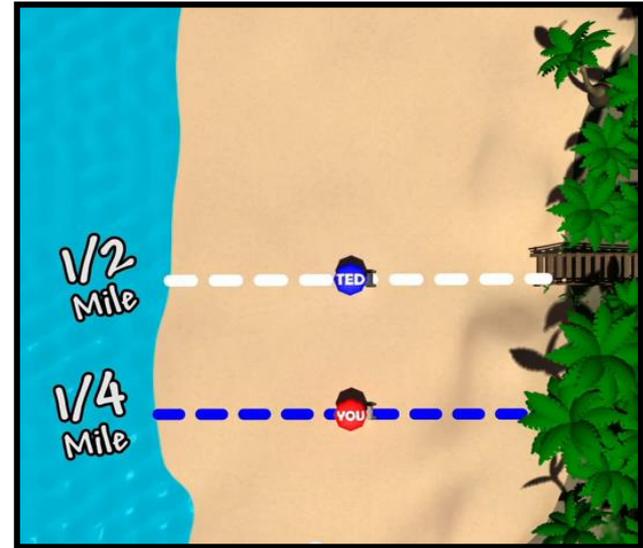
- Let's focus on static games
- There is a *strategic interaction* among players
- A game in normal form consists of:
  - Set of **players**  $N = \{1, \dots, n\}$
  - **Strategy set**  $S$
  - For each  $i \in N$ , a **utility function**  $u_i$  defined over the set of all possible strategy profiles,  
 $u_i: S^n \rightarrow \mathbb{R}$
  - If each player  $j \in N$  plays the strategy  $s_j \in S$ , the utility of player  $i$  is  $u_i(s_1, \dots, s_n)$  that is the same as player  $i$ 's payoff when strategy profile  $(s_1, \dots, s_n)$  is chosen

Payoff matrix

(Gains of player 1, Gains of player 2)		Player 2 acts like...	
			
Player 1 acts like...		(-2,-2)	(2,0)
		(0,2)	(1,1)

# THE ICE CREAM WARS

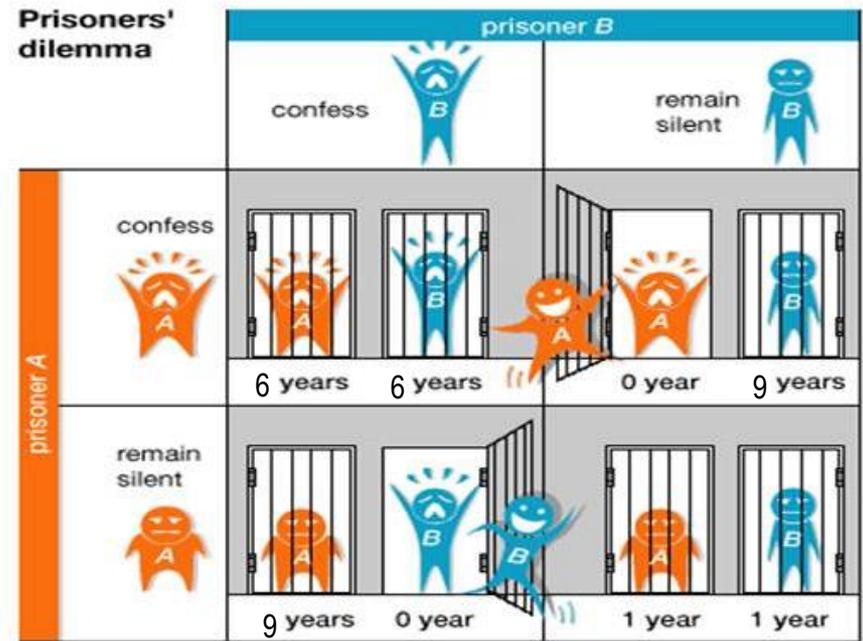
- $N = \{1,2\}$
- $S = [0,1]$
- $s_i$  is the fraction of beach
- .....



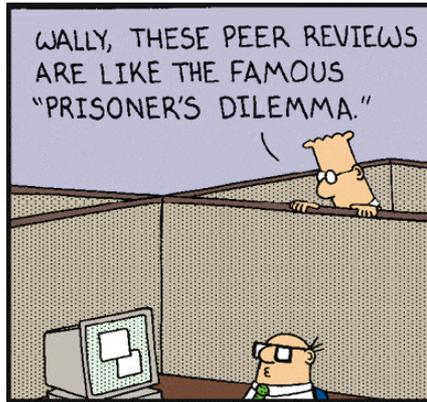
$$\bullet u_i(s_i, s_j) = \begin{cases} \frac{s_i + s_j}{2}, & s_i < s_j \\ 1 - \frac{s_i + s_j}{2}, & s_i > s_j \\ \frac{1}{2}, & s_i = s_j \end{cases}$$

# THE PRISONER'S DILEMMA (1962)

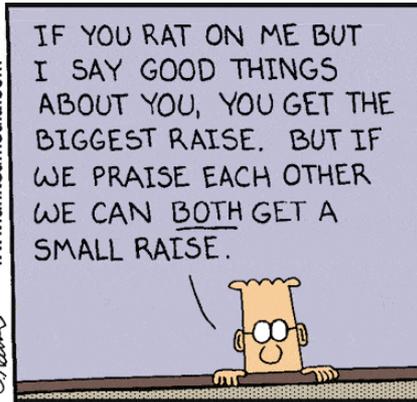
- Two men are charged with a crime
- They can't communicate with each other
- They are told that:
  - If one rats out and the other does not, the rat will be freed, other jailed for 9 years
  - If both rat out, both will be jailed for 6 years
- They also know that if neither rats out, both will be jailed for 1 year



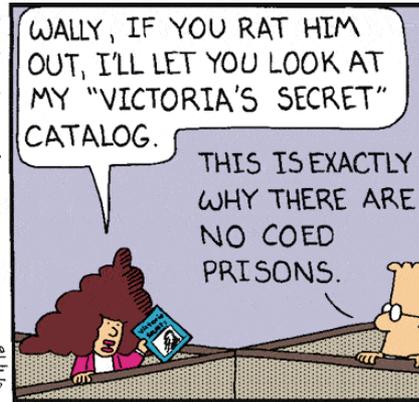
# THE PRISONER'S DILEMMA (1962)



www.unitedmedia.com  
Sykes



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# PRISONER'S DILEMMA: PAYOFF MATRIX

Don't confess = Don't rat out  
**Cooperate** with each other

Confess = Defect  
Don't cooperate to each  
other, act **selfishly!**

Don't  
Confess  
**A**  
Confess

Don't **B**  
Confess Confess

-1,-1	-9,0
0,-9	-6,-6

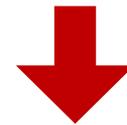
What would you do?

# PRISONER'S DILEMMA: PAYOFF MATRIX

		↓	<b>B</b>	↓	
		Don't Confess		Confess	
→	Don't Confess	-1,-1	-9,0		
<b>A</b>					
→	Confess	0,-9	-6,-6		

- B Don't confess:*
- If A don't confess, B gets -1
  - If A confess, B gets -9

- B Confess:*
- If A don't confess, B gets 0
  - If A confess, B gets -6



**Rational agent B opts  
to *confess***

# PRISONER'S DILEMMA

- Confess (Defection, Acting selfishly) is a **dominant** strategy for *B*: **no matters what A plays, the best reply strategy is always to confess**
- **(Strictly) dominant strategy**: yields a player strictly higher payoff, . no matter which decision(s) the other player(s) choose
- Weakly: ties in some cases
- Confess is a dominant strategy also for *A*
- *A* will reason as follows: *B*'s dominant strategy is to Confess, therefore, given that we are both rational agents, *B* will also Confess and we will both get 6 years.

# PRISONER'S DILEMMA

- But, is the dominant strategy (C,C) the **best** strategy?

		B	
		Don't Confess	Confess
A	Don't Confess	-1,-1	-9,0
	Confess	0,-9	-6,-6

# PARETO OPTIMALITY VS. EQUILIBRIA

- Being selfish is a **dominant** strategy, but the players can do much better by **cooperating**:  $(-1,-1)$ , which is the *Pareto-optimal outcome*
- **Pareto optimality**: an outcome such that there is no other outcome that makes every player at least as well off, and at least one player strictly better off  
→ Outcome (Don't Confess, Don't confess):  $(-1,-1)$
- A strategy profile forms an **equilibrium** if no player can benefit by switching strategies, *given that every other player sticks with the same strategy*, which is the case of (Confess, Confess)
- An equilibrium is a **local optimum** in the space of the strategies



# UNDERSTANDING THE DILEMMA

- (Self-interested & Rational) agents would choose a strategy that does not bring the maximal reward
- The **dilemma** is that the equilibrium outcome is worse for both players than the outcome they would get if both refuse to confess
- Related to the **tragedy of the commons**

[https://en.wikipedia.org/wiki/Tragedy\\_of\\_the\\_commons](https://en.wikipedia.org/wiki/Tragedy_of_the_commons)



# ON TV: GOLDEN BALLS



<http://youtu.be/S0qjK3TWZE8>

- If both choose Split, they each receive half the jackpot.
- If one chooses Steal and the other chooses Split, the Steal contestant wins the entire jackpot.
- If both choose Steal, neither contestant wins any money
- Watch the video!

# THE PROFESSOR'S DILEMMA

		Class	
		Listen	Sleep
Professor	Make effort	$10^6, 10^6$	$-10, 0$
	Slack off	$0, -10$	$0, 0$

**Dominant strategies?**

Nope, if Class listen, and Professor slacks off, Sleep provides a higher payoff!  
No *dominant* strategy: best strategy it doesn't matter what other player's strategy

# NASH EQUILIBRIUM (1951)

- Can we find an **equilibrium** also in absence of a dominant strategy?
- At equilibrium, each player's strategy is a **best response** to strategies of others
- Formally, a Nash equilibrium is *strategy profile*  $s = (s_1 \dots, s_n) \in S^n$  such that:

$$\forall i \in N, \forall s'_i \in S, u_i(s) \geq u_i(s'_i, s_{-i})$$



John F. Nash,  
Nobel Prize in Economics, 1994

# (NOT) NASH EQUILIBRIUM

*A beautiful mind*, the movie about (?) John Nash



<http://youtu.be/CemLiSI5ox8>

# RUSSEL CROWE WAS WRONG

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## Turing's Invisible Hand Computation, Economics, and Game Theory

« STOC Submissions: message from the PC Chair

### Russell Crowe was wrong

October 30, 2012 by Ariel Procaccia | Edit

Yesterday I taught the first of five algorithmic economics lectures in my [undergraduate AI course](#). This lecture just introduced the basic concepts of game theory, focusing on Nash equilibria. I was contemplating various ways of making the lecture more lively, and it occurred to me that I could stand on the shoulders of giants. Indeed, didn't Russell Crowe already explain Nash's ideas in [A Beautiful Mind](#), complete with a 1940's-style male chauvinistic example?



The first and last time I watched the movie was when it was released in 2001. Back then I was an undergrad freshman, working for 20+ hours a week on the programming exercises of Hebrew U's Intro to CS course, which was taught by some guy called Noam Nisan. I did not know anything about game theory, and Crowe's explanation made a lot of sense at the time.

I easily found the relevant [scene on youtube](#). In the scene, Nash's friends are trying to figure out how to seduce a beautiful blonde and her less beautiful friends. Then Nash/Crowe has an epiphany. The hubbub of the seedy Princeton bar is drowned by inspirational music, as Nash announces:

November 2011  
October 2011  
September 2011  
August 2011  
July 2011  
June 2011

HEY, DR. NASH, I THINK THOSE GALS OVERTHERE ARE EYEING US. THIS IS LIKE YOUR NASH EQUILIBRIUM, RIGHT? ONE OF THEM IS HOT, BUT WE SHOULD EACH FLIRT WITH ONE OF HER LESS-DESIRABLE FRIENDS. OTHERWISE WE RISK COMING ON TOO STRONG TO THE HOT ONE AND JUST DRIVING THE GROUP OFF.



WELL, THAT'S NOT REALLY THE SORT OF SITUATION I WROTE ABOUT. ONCE WE'RE WITH THE UGLY ONES, THERE'S NO INCENTIVE FOR ONE OF US NOT TO TRY TO SWITCH TO THE HOT ONE. IT'S NOT A STABLE EQUILIBRIUM.

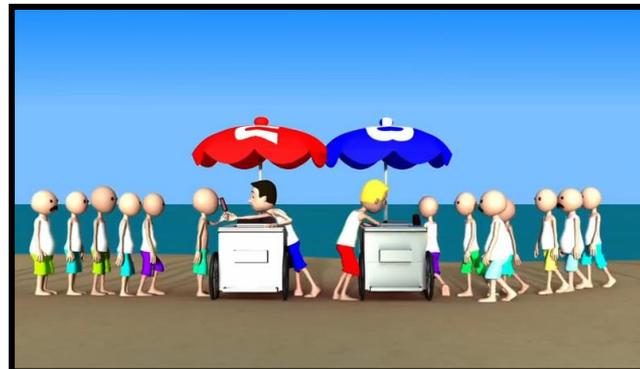
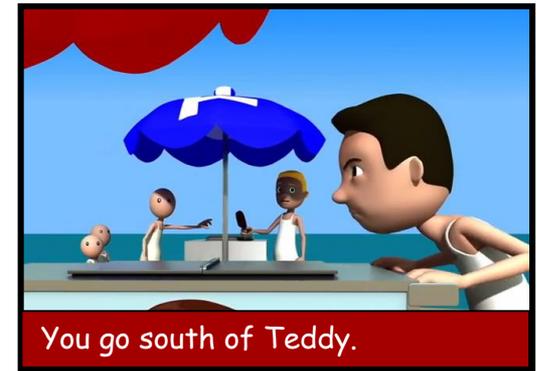
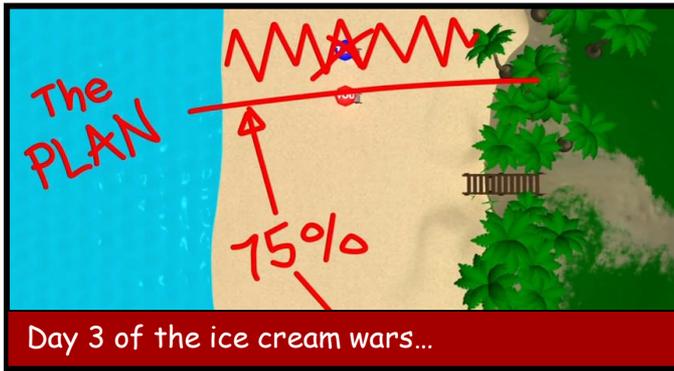


CRAP, FORGET IT. LOOKS LIKE ALL THREE ARE LEAVING WITH ONE GUY.

DAMMIT, FEYNMAN!



# END OF THE ICE CREAM WARS



Shops' logistics ...