

# Lecture series outsourcing/Offshoring

(Hosted by Selma Limam Mansar, 67-325)

## Outsourcing – Why and Why not?

**Steve Iliohan**

**Senior Programme Director, ARINC**

Steve Iliohan has over 25 years experience in the Telecommunications and Airline business domains. Mr. Iliohan is currently Programme Director for Special Systems for the New Doha International Airport. Prior to this Mr. Iliohan held senior programme management positions at Telstra and Telecom New Zealand where he headed the development and delivery programmes for national broadband services.

Prior to this Mr. Iliohan was Vice President of Information Technology for Emirates Airlines where he managed the delivery of I.T. solutions to the Emirates Business Group. This involved the use of outsourcing services India and Sri Lanka.

Mr. Iliohan has headed up multiple software development projects in business areas such as Banking, Education, Retail, Telco, Airline, Government Departments and Health. He has worked and presented papers in the USA, United Kingdom, Hong Kong, Dubai, Malaysia and Qatar, Australia and New Zealand.

**Date: Thursday 29 November 2007**

**Time: 5pm**

**Venue: C011**

**Food will be provided**

# NDIA

NEW DOHA INTERNATIONAL AIRPORT

**If you had \$75 million dollars to spend in IT services, who would you spend it with and why?**

**Learn how to make those decisions and how to sell those decisions to senior managers in your Company.**

**Learn what can go wrong and how to establish plans to make sure things go right.**

**Listen to two multi million dollar case studies. Which one went well and why did the other attempt fail?**

**What does project management have to do with outsourcing? Everything or nothing?**

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